#### Rick Blough

A property owner since 1997 and resident since 2008, I have been active as a member of the New Villagers Board, on the HOA Board for six years including one as its President and am currently the Secretary of the Long Range Planning Advisory Committee. A thirty five year career in manufacturing and with a private equity company specializing in turnaround management exposed me to senior level assignments in Legal Affairs, Purchasing, Human Resources/Labor Relations, M&A, governmental and public relations and methods/systems analysis. A lawyer with a finance MBA, I am a veteran negotiator with a long track record of success. I have



implemented succession management and orientation programs, team based problem solving methods and taught compensation management at the corporate and university level. Finally, having sat on corporate Boards, I am experienced in the development of strategic plans, objectives and budgets designed to carry an organization forward.

Why am I running for the POA Board?

Each of us came to Tellico Village for a variety of reasons: the Lake, top notch golf, first class amenities, a myriad of activities that all bind together to create the vibrant social fabric that is the Tellico Village "Brand". It is the job of the POA Board to protect that "Brand" and our property values by responsible fiscal management, formulation of strategic plans based on rigorous needs and competitive analysis and development of objectives that promote one Tellico Village for the benefit of all its members.

#### As a member of your Tellico Village Board, I will:

- Engage in responsible financial management emphasizing strategic planning, sensible budgets, the accumulation of reserves and a conservative approach to debt.
- Encourage transparency in operations and decision-making assuring that the voices of members are heard.
- Work to enhance communications and engage members in problem resolution and capturing opportunities as our community grows and our demographics change.
- Address issues associated with our aging infrastructure by engaging in long term planning rather than reacting to the latest crisis.
- Encourage continuous updating of our Long Range Strategic Vision based on a firm understanding of best practices, trends and rigorous needs analysis.
- Maintain and improve our existing amenities and support new ones based on need provided there is a firm plan to pay for them.
- Examine opportunities for alternative housing options, including those that are friendlier to the aging segment of our population.
- Explore alternative means of funding our development.
- Above all, endeavor to support property values by protecting our assets and sensibly marketing the Tellico Village "Brand".

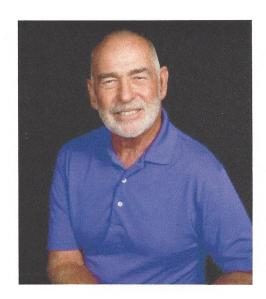
# What is Tellico Village's greatest need at this time & what will you do in support of this objective if elected to the POA Board?

As a community, we need to focus on maintaining and improving existing amenities and infrastructure, implementing new amenities according to the desires and needs of current and prospective members and developing a "brand" that encourages growth into the future. I believe that our future vision must be characterized by responsible financial management and high levels of communication and operational transparency that instill member confidence while protecting property values. I bring a unique background and skill set to the Board that emphasizes strategic planning, team building and problem resolution firmly based on rigorous analysis and continuous improvement techniques.

#### **Larry Denney Bio**

Name: Larry Denney Date: October 18, 2017

I am a 17-year resident of Tellico Village and a "native son," having been born, raised and schooled in middle Tennessee. After a dual retirement as a pilot for both American Airlines and the US Marine Corps, I was thrilled to return to the land I love. When we moved back to East TN, I decided to serve my community in whatever area that I felt called.



So, a friend and I started an non-denominational Christian men's breakfast on Thursday mornings at Tanasi. We grew from 7 dedicated men to over 70 in 12 years. I guess I got the volunteer spirit because I went on to serve on the TV Golf Advisory Committee and Tellico Lake Tennis Association. Afterwards, I accepted a position on the board of our Dog Park. I am currently Vice-Chair of Smoky Mountain Service Dogs, and help out at my church on the sound & media team.

I think my military and aviation background helped to develop my leadership, planning and organizational skills. My most recent post was as Commanding Officer of the Knoxville Civil Air Patrol. I was a supervisory pilot and instructor at the AA flight Academy in Ft. Worth, TX. That is where I met my beautiful wife of 33 years and where we spent the majority of our careers.

The Marine Corps taught me responsibility, discipline, and leadership. I was an attack jet pilot and flew over 200 missions in Vietnam. Upon return I was Commanding Officer of a Marine Air Traffic control Unit.

I was asked what is Tellico Villages' greatest need. My answer probably will not be much different than the other candidates. We need to beef-up our infrastructure, particularly our water and sewer systems, and make sure our amenities and facilities remain high quality. My method is simple. Get people who are knowledgeable and experienced to do the work and make sure they do what they say. This will save money in the long run, give us value for our assessment dollars, and promote our very valuable asset—our Village.

When I was looking for a place to retire, I looked for a beautiful location with mild climate, good property values, good amenities and friendly people. I found all of that and more in Tellico Village and I want to do everything in my power to keep it up there.

## **Steve Schneider**

Candidate - TVPOA Board of Directors

## What is Tellico Villages' greatest need at this time and what will you do in support of this objective if elected to the POA Board?

The greatest need within the Village at this point in time is an executable long-term strategic plan which addresses the costs and funding requirements associated with our aging infrastructure and amenities while we are experiencing a 7% annual growth rate and changing demographics within our population.

My focus as a Director will be to assure the operational security of our infrastructure and maintenance of our existing amenities while developing a long-term strategic plan that supports the property owners' vision of the future Village. Protecting our current asset base, while building value-adding amenities, will support growth in individual property values. As a fellow property owner, I am committed to do everything in my power to help assure the long-term success of the Village.

### Biographical Sketch

My wife, Debbie, and I moved to the Village in September 2016. This is our fourth time living in the Knoxville area with both children being graduates of Maryville HS and UT. We are members of New Villagers and the HOA.

My 35-year career with ALCOA and Century Aluminum Company included various operations finance, procurement, and executive management positions culminating in my last assignment as the SVP – Chief Accounting Officer and Controller for a \$1.5 Billion public company. My primary responsibilities included internal and external financial reporting, financial planning and analysis, procurement, internal controls, capital project management and joint venture board member accountability. These are all essential business management skills necessary to our POA Board, given it is accountable for managing an annual budget in excess of \$17 million. With the challenges facing our Village, property owners should demand Board members possess the necessary business management skills and experience to effectively manage the POA resources, amenities and executive management team.



## John W. Turner, PE

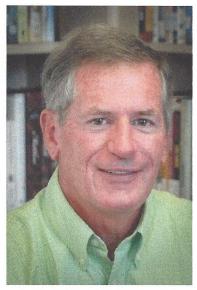
I have been a resident of Tellico Village for the past 22 years, raised my family here, served on the Recreation Committee and assisted with the Tellico Village Tarpons Swim Team. Prior to relocating to Tellico Village, I worked 4 years for Texas Instruments, Inc. in Dallas, TX in their Internal Consulting Engineering Group. I was employed for 18 years by ALCOA, Inc. in Alcoa, TN in the Central Engineering Group as a project manager. In that position I was responsible for engineering, design, and project management with emphasis on cost control and project tracking, insuring that all projects were completed under budget and on time. The engineering skill sets I mastered as a project manager would be an asset to the POA Board in the maintenance of our current physical plant (buildings/amenities). I would utilize milestone charting on all POA capital and inhouse projects from design stage to ensure that schedules are being met and the projects are kept within budget. There is no excuse for large project overruns as we have experienced with the Toqua Pavilion and the recent installation of an auxiliary pump station. Proper bid documentation, estimating, forecasting and more thorough project oversight will insure that our limited financial resources are protected.

My focus on the POA Board would be to insure the core infrastructure (roads, water, sewer) is maintained and expanded, if needed, to meet the needs of a growing Tellico Village. Our core infrastructure, which supports all existing homes, future homes and amenities, directly impacts the property values of all Village homes and lots.

Last, the maintenance of our existing buildings and the indoor air quality within our buildings would be a focus along with the health and safety issues within Tellico Village being repaired in a timely manner. Our ability to meet current and future needs of its' residents, while being financially prudent, would be my number one priority.

"What is Tellico Villages' greatest need at this time and what will you do in support of this objective if elected to the POA Board?"

The greatest need in Tellico Village at this time is a focus on its' core infrastructure (roads, water and sewer). I would help to develop a strategic plan to resolve all issues that presently exist within an expected completion timeline by applying my engineering knowledge gained in over a 30-year career. I am a current licensed Professional Engineer. As a Project Manager, in my career, I have dealt with many of these same issues that are here in Tellico Village and I have successfully resolved the issues.



#### Background

I was employed by United Parcel Service for 34 years serving in Operations, Human Resources, Safety, and Industrial Engineering. My primary duties were operation analysis, planning and trend analysis, project and cost planning, with a heavy emphasis on cost performance, service, developing and managing people.

I have served on the Men's Golf Association Board for three years. I am currently serving on the Golf Advisory Committee where I have been become familiar with the workings of the POA Board and Advisory Committees.

Pat White POA Board Candidate

Tellico Village is at a turning point in time. Our community has been blessed with 30 years of growth and success started by Cooper Development and enhanced by volunteer POA Board members, Advisory Committee members, and paid POA staff.

While our community is in good financial condition, we can no longer approach our current and long-range needs with a Cooper 'deep pockets' strategy. Our POA Board must be better stewards of our physical and monetary assets. Our POA Board can no longer develop incomplete plans and projects that result in cost over runs such as with the Toqua Pavilion, Tanasi Parking lot, and the Wellness Center Roof.

Tellico Village is currently facing the greatest population growth we have seen in a decade. The immediate result is a lack of meeting and parking space resulting in limited attendance at planned events. With Tanasi, Toqua, Chota Recreation Center, and the Yacht Club being virtually land locked, a plan must be developed that will not only solve the immediate needs but address the needs of the huge numbers of 'Baby Boomers' who are reaching retirement age.

Tellico Village is 30 years old. Our infrastructure consisting of roads, buildings, water, and sewer systems must not only be maintained but enhanced to meet the needs of our current population, and again, the increasing number of future residents.

## What is Tellico Villages' greatest need at this time and what will you do in support of this objective if elected to the POA Board?

Strategic Planning. Our POA Board must develop a comprehensive process of strategic planning. Our governing structure currently allows for Advisory Committees and Sub Committees. These committees must be composed of residents with diverse views. Like minded committee members will always return like-minded results. Our POA Board must empower these committees to research and develop plans and actions that will best suit the total population of Tellico Village. Our POA Board must hold itself, the Advisory Committees and POA staff accountable to follow these strategic plans without fail. My personal and career background fit perfectly into this process.